# NUTS AND DRIED FRUITS INDUSTRY PHASE IV 2025

PHASE IV 2025 TOTAL 115 ISSUE

www.csnc.cn

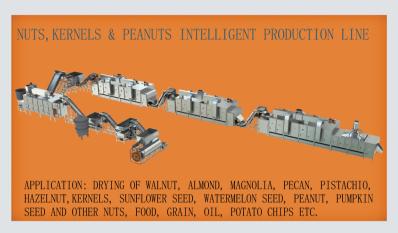


The opening ceremony of the "9.17 Nut Health Week"in 2025 and the National New and Best-Selling Products Precition Procurement for Nut, Dried Fruit, and Seasonal Food (Gift) achieved complete success!

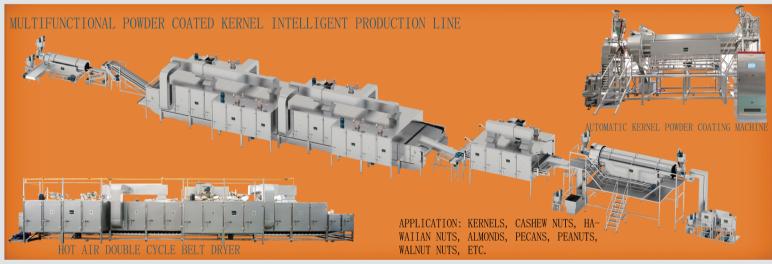


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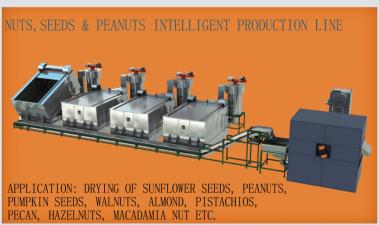
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Three Squirrels

# 盛世中华荣耀古今

连续八年中国坚果销量遥遥领先



# NUTS AND DRIED FRUITS INDUSTRY



The opening ceremony of the "9.17 Nut Health Week"in 2025 and the National New and Best-Selling Products Precition Procurement for Nut, Dried Fruit, and Seasonal Food (Gift) achieved complete success!

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A HANDFUL OF NUTS AND ROASTED SEEDS A DAY IS GOOD FOR YOUR HEALTH

#### BRANDS





















































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# The 2025 "9.17 Nut Health Week" Opening Ceremony and National Precision Procurement Summit for New and Best-Selling Nuts, Dried Fruits, and Seasonal Foods (Gifts) Concluded with Resounding Success!



With the crisp air and sweet fragrance of osmanthus heralding the golden autumn, the stage was set for a landmark event. The highly anticipated 2025 "9.17 Nut Health Week" grandly kicked off in Wuwei, Anhui, from September 17-18, 2025. The "9.17 Nut Health Week" event, supported by the International Nut and Dried Fruit Council and the Chinese Nutrition Society, was hosted by the 9.17 Nut Health Week Organizing Committee and organized by the Wuwei Economic Development Zone, Anhui, Three Squirrels Inc., and Beijing Zhongjian Heguo Information Technology Service

Co., Ltd. As a major annual event for the domestic nuts and dried fruits industry, this year's celebration not only deeply rooted the scientific dietary concept of "bringing healthy nuts to benefit people worldwide" in the public consciousness but also led new industry trends with an innovative spirit, presenting a grand feast of health education, cultural experience, and business exchange for the public. Garnering national attention, the event is projected to generate over 700 million impressions, with a hundred media outlets on-site to cover the spectacular opening ceremony.









#### I. Elevating the Healthy Nut Philosophy: Bringing Healthy Nuts to Benefit People Worldwide

Since the "9.17" event first proposed the scientific dietary concept of "A Handful of Nuts and Seeds for a Healthy Life Every Day" in 2016, this idea has been spread to over 600 million people. After a decade of development, the 2025 "9.17 Nut Health Week" has clearly articulated the grand vision of "bringing healthy nuts to benefit people worldwide." Through technological innovation, industrial upgrading, and market expansion, the event is dedicated to making healthy nut products more widely and conveniently accessible to every family, achieving comprehensive coverage for a healthy and beautiful life.

The 2025 "9.17 Nut Health Week" particularly emphasized the industry's determination to unite and break down price barriers. Through a series of measures including technological innovation, product innovation, and supply chain optimization, it aims to make high-quality, high-nutrition nut products more affordable, truly

making healthy nuts accessible and affordable for all. This means enabling the general public to afford and enjoy nuts, while ensuring the products are highly cost-effective.

In this process, every industry practitioner is entrusted with a vital mission. They are not only communicators of this health philosophy, actively promoting the numerous benefits of nuts to consumers and raising public awareness. For instance, through online and offline educational lectures and social media promotion, they help more people understand the health benefits of nuts. They are also implementers, strictly controlling every stage of the process in their daily work to guarantee the quality of nuts and promote the healthy development of the industry. From cultivation and harvesting at the source to processing, packaging, and final sales and service, every step is infused with their hard work and dedication. More importantly, they are tireless cultivators, whose persistent efforts and unwavering dedication are crucial to achieving the ultimate goal of bringing healthy nuts to benefit people worldwide.

Looking ahead, we have every reason to believe that with the collective efforts of all industry practitioners, healthy nuts will enter thousands of households, becoming an indispensable part of daily life and laying a solid foundation for the cause of national health!

#### II. Three Core Themes and Four Innovative Linkages Spearheading a New Wave of Health-Conscious Consumption





The "9.17 Nut Health Week" event, centered around three core themes and four innovative linkage formats, was not just an industry exchange conference but also a nationwide journey of health-conscious consumer experience.

#### (I) Three Upgraded Core Themes

1. Industry Open Week: This year's Industry Open Week consistently embodied the theme of "bringing healthy nuts to benefit people worldwide." This was mainly reflected in: first, inviting a thousand online "healthy nut experience officers" to the site to receive gifts and commemorative badges; second, a heartfelt industry-wide charity initiative - a public welfare donation ceremony of healthy foods to several nursing homes, truly bringing healthy nuts into every home and making a greater contribution to national health; third, the launch of new nut and dried fruit products, which integrated spectacular stage performances and a trendy "Guochao" (China-chic) runway show, closely combining the rich cultural heritage of nuts with the fashionable trend of healthy living, offering the audience an immersive sensory experience. Fourth, this year's roundtable forum philosophically explored profound

questions like "What is involution?" and "How can the industry find the essence of development amidst intense competition?" It brought together multiple industry leaders to discuss the deep topic of "the philosophy of involution." This multifaceted approach to presentation transformed health education into a lively, engaging experience, dramatically increasing attendee interaction and participation. It also presented a visual feast for the global audience. 2. Health Promotion Week: With the theme "A Handful of Nuts and Seeds for a Healthy Life Every Day," the Health Promotion Week popularized health knowledge through a series of entertaining animated videos on nut nutrition, their health effects, dietary recommendations, and tips on how to select and eat healthy nuts, advocating for scientific eating and exercise habits. It aimed to deeply instill the health concept that "nuts and dried fruits are healthy foods that everyone should consume in proper quantities daily."

3. Nut Consumption Experience Week: Participating companies in the 9.17 event utilized diverse livestreaming platforms for originbased and sales-driven broadcasts, answering consumer questions about product ingredients, processing, and storage to enhance their sense of participation and satisfaction. They also launched festive or themed custom gift boxes of nuts and dried fruits to meet the core consumer value of "conveying heartfelt sentiments."

(II) Four Innovative and People-Centric Linkages

- 1. On-site and Off-site, Online and Offline Linkage: The event was not confined to the venue. It fully leveraged the advantages of the internet by setting up online livestreaming and interactive platforms to broadcast the entire event, allowing a global audience to participate in this grand occasion.
- 2. Enterprise-Consumer and Industry-Society Linkage: First, by selecting a thousand "healthy nut experience officers" online for surveys, opinion collection, and product tasting, a direct communication bridge was built between enterprises and consumers to gather feedback for innovating and optimizing products and services. Second, a charity donation event was held, led by the organizing committee and organized by the Wuwei municipal government, where various brands participated in donating healthy nut and dried fruit products to multiple nursing homes.
- III. The National Precision Procurement Summit for New & Best-Selling Nuts, Dried Fruits, and Seasonal Foods (Gifts): Spearheading a New Era of Healthy Consumption

To precisely meet market demands and promote the healthy development of the nuts and dried fruits industry, the 2025 "9.17

Nut Health Week" specially held the "2025 National Precision Procurement Summit for New and Best-Selling Nuts, Dried Fruits, and Seasonal Foods (Gifts)." This summit gathered numerous well-known domestic and international brands of nuts, dried fruits, and seasonal foods, showcasing the latest and most popular products. It provided an efficient and convenient platform for communication and trade for buyers, distributors, and production and processing enterprises. The event was full of highlights and continuous excitement:

- (I) Abundant Products, Precise Positioning. Hundreds of exhibitors and thousands of new and best-selling products with global and regional characteristics were gathered, with "product richness" and "high quality" attracting many outstanding distributors. The procurement summit also offered a precise, time-saving, labor-saving, and cost-effective platform for distributors to source high-quality nuts and dried fruits.
- (II) Word-of-Mouth Reputation, High Cost-Effectiveness Deeply Valued. In recent years, with the extensive promotion of the 9.17 China Nut Health Week, the concept of "A Handful of Nuts and Seeds for a Healthy Life Every Day" has become deeply rooted in the public consciousness. The transaction rates and influence of the procurement summit have significantly increased, and its "high cost-effectiveness" and "high transaction rate" have been fully



#### **HOT SPOTS**

recognized and unanimously praised by those inside and outside the industry.

(III) New Creative Nut Hands-on Experience Zone. The Wuwei municipal government meticulously organized local baking and catering enterprises to gather in the creative nut hands-on experience zone. Professional chefs and baking masters demonstrated the savory cooking of various nut dishes and the sweet baking of nut pastries on-site. Through hands-on guidance from these masters, the healthy dietary principle of "A Handful of Nuts and Seeds for a Healthy Life Every Day" was truly brought to the family dinner table.

(IV) New Nut Health and Nutrition Knowledge Sharing Zone. This zone invited nutrition experts and industry professionals to educate consumers about the health and nutritional benefits of nuts and scientific dietary methods through pictures, text, videos, and one-on-one Q&A sessions. This made every nut a powerful assistant for a healthy life, ensuring that healthy nuts truly benefit the people.

(V) Precise Invitation of Buyers and

Distributors. These included procurement teams from e-commerce platforms like Tmall, JD.com, Pinduodo, Douyin, and Kuaishou, as well as well-known livestreaming product selection teams; large supermarkets such as Walmart, Suning. com, Yonghui, and RT-Mart; community chain stores such as Super Ming, Busy For You, and Yummy Snack; representatives of community group-buying leaders; distributors from major national wholesale markets for nuts and dried fruits; and other representatives from online and offline chain stores, who were present for precise procurement and ordering.

(VI) Innovative Livestreaming Model. The procurement summit introduced a dual model of enterprise livestreaming and organizer-led livestreaming. Enterprises could broadcast from their exhibition halls to promote new and best-selling products. The organizer invited popular online influencers for on-site product selection and livestreaming, helping enterprises connect with new market resources and channels to maximize transaction volume.

This year's "9.17 Nut Health Week" injected strong momentum into the development of the nut industry. Exhibitors gained more business opportunities and room for growth by showcasing new products and expanding their markets. The communication and cooperation among enterprises were further strengthened, promoting innovation and progress throughout the entire nut industry. More importantly, this event created a positive social atmosphere of focusing on healthy nuts and pursuing a scientific diet. It has deeply instilled the concept of healthy eating, guiding people to develop good dietary habits and contributing to the construction of a healthy China.

Through its open stance, innovative concepts, and pragmatic actions, the 2025 "9.17 Nut Health Week" is propelling the entire industry toward high-quality development. At the same time, China's nut and dried fruit industry is poised to make ever-greater contributions to the ultimate goal of "bringing healthy nuts to benefit people worldwide."





# When "Subtraction" Becomes the Norm: How "Addition-Based Upgrading" in Food and Beverage Is Ushering in a New Chapter

**Source: Food Industry Expert** 



As consumers become increasingly health-conscious and emotional consumption continues to evolve, the health-oriented trend in the food and beverage industry is progressing from merely ingredients to offering "precision nutrition" solutions tailored to specific groups or functions. This shift is transforming the fundamental approach to product innovation and marketing strategies.

According to data insights from Ipsos, both awareness and purchase rates of food and beverage products featuring "subtraction optimization" have exceeded 90%. While "subtraction optimization" faces intense competition in the market, "addition-based upgrading" has quietly emerged as a promising new trend.

Some enterprises are breaking away from the blind competition in the red ocean market. Instead, by cultivating new consumption habits, expanding consumption scenarios, and developing innovative products, they are transforming and segmenting the seemingly saturated and rigid "old market" into their own "new cake."

#### **Enhancing Consumption Habits**

By "adding" to consumption habits, enterprises disrupt users' fixed product usage patterns in specific scenarios. Without altering the product's functions or target user groups, they encourage users to increase product usage through targeted marketing strategies and

product adjustments, thereby unlocking growth potential within the existing market.

#### **Enhancing Product Innovation**

With the growing popularity of quality and emotional consumption, consumers are no longer satisfied with simplified ingredients; instead, they seek precise enhancement of efficacy and emotional fulfillment.

In the first half of 2025, the beverage industry exhibited a notable trend: leading companies increasingly focused on the "health orientation" of their products, achieving the goal of "reducing ingredients while enhancing health benefits through innovative upgrades.

As public awareness of mental health deepens, the emotional health sector has become a key growth driver following nutritional diets, promoting the development of a comprehensive health ecosystem. Consumer demand for emotional well-being has expanded multidimensionally—from proactive emotional management to defensive stress intervention—reflecting a profound shift due to a systemic decline in the collective psychological resilience baseline of society.



#### INDUSTRY CHAIN MARKET

# Iran's Pistachio Exports Lead the World, Boasting Superior Kernel Quality

Source: International Fruit and Vegetable Report



Based on the latest market data and information from the roundtable meeting released by the Iranian Pistachio Association, Iran's pistachio industry has demonstrated strong growth momentum in this marketing season. The key developments are as follows:

#### I. Production and Sales Reach All-Time Highs

The Association initially estimates that Iran's new-season pistachio output will be approximately 220,000 metric tons, with round varieties (such as Fandoghi and Kallehghouchi) accounting for 40%, and long varieties (such as Akbari and Ahmad Aghaei) making up 60%. Despite abnormal weather conditions in some producing areas, this output remains relatively high.

Data on production and sales for the first seven months are as

follows:

Export volume reached 147,000 metric tons, accounting for 64% of the total output.

Domestic consumption volume was 22,000 metric tons, accounting for 10% of the total.

The forecast for the entire marketing season is even more optimistic. Export volume will exceed 180,000 metric tons, accounting for 78% of total output.

Domestic consumption volume will be 30,000 metric tons, accounting for 13%.

Year-end carryover inventory will be 20,000 metric tons, accounting for 9%.

#### INDUSTRY CHAIN MARKET

#### II. Global Market Patterns Undergo Restructuring

Iran's pistachio exports this season exhibit regional differentiation characteristics.

The Far East ranks first, with a 26% share.

Turkey and the United Arab Emirates, as transshipment markets, together account for 26%.

The Indian subcontinent (19%) and the CIS countries (15%).

The Middle East (10%) and the European Union (4%) follow closely.

Notably, the EU market primarily imports high value-added products, such as pistachio kernels and green-skinned kernels.

#### III. New Dynamics in U.S.-Iran Competition

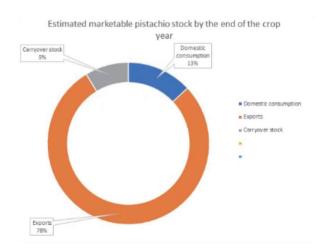
Facing a record global pistachio export volume of 602,000 metric tons last year, the Association predicts that global trade volume will reach 525,000 metric tons this season. A key competitive pattern has emerged:

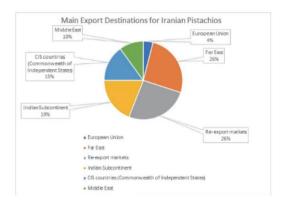
The United States dominates in-shell pistachio exports.

Iran holds the largest share of the pistachio kernel market.

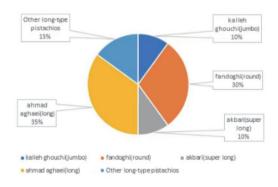
Behrooz Agah, an expert from the Association, conducted an indepth analysis of this phenomenon: "Iran has a 10% cost advantage in pistachio kernel processing. After processing in-shell pistachios at the same price point, Iranian kernels are more price-competitive. Additionally, the shortage of U.S. kernels this year has further boosted this trend."

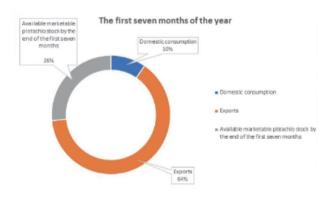
However, he also warned, "This cooperative market pattern dominated by the U.S. and Iran may not be sustainable in the long term, as emerging producers such as Turkey are preparing to enter the market"





Forecast of Iran's New Pistachio Crop Production and Commercial Variety Share





Export data from the past eight years shows that Iran's dominant position in the kernel sector has remained stable. Data from the first seven months of this season further confirm that Iran's export share of pistachio kernels has gained a significant advantage over the United States, while the U.S. continues to lead in the in-shell pistachio market.

#### INDUSTRY CHAIN PRODUCT

# Bestore Mixed Nuts Upgraded Again: Now Featuring Manuka Honey Coconut Flavor

Previously, Bestore led the market by launching Mixed Whole Nuts (Truffle & Ham Flavor), which became a bestseller in the nut category due to its exceptional taste and earned the "Top 100 Innovative Brands Award" at the 7th iSEE Global Food Innovation Awards amid intense competition. Building on this success, Bestore has further enhanced its flavor offerings. For this innovation, it selected Manuka honeyunique to New Zealand—as the core flavoring ingredient and officially introduced the new Coconut & Manuka Honey Flavor. Alongside the classic Sea Salt Flavor and Salt-Roasted Truffle & Ham Flavor, this new product completes a rich and layered nut product lineup. While consistently using high-quality ingredients to enhance flavor, Bestore has always embraced the concept of lightprocessing research and development. Its formula is pure, and the entire production process employs non-fried methods. This commitment not only preserves the nuts' original crispy texture but also meets contemporary consumers' core demand for products that are both delicious and healthy, allowing them to enjoy great taste while benefiting from improved health with every bite.

The integration of New Zealand Manuka honey introduces a new flavor dimension to nuts.

Raw materials are the foundation of quality, and Bestore has always been dedicated to selecting premium, high-quality ingredients. The core component of this new product—imported Manuka honey from New Zealand—not only holds UMF 5+ certification but also



contains natural beneficial compounds. Its exceptional nourishing properties stem from New Zealand's pristine Manuka forests. Manuka trees have a long growth cycle and a brief flowering period; they bloom only once each early summer, with their pale pink flowers fading rapidly. Bees must traverse these forests to collect this rare nectar, which then undergoes 7 to 15 days of natural fermentation by black bees to become this unique "liquid treasure." In the market, it is regarded as a premium product with greater value and efficacy than traditional honey.

The clever flavor design is evident not only in the raw materials but also in the harmonious blend of aromas. The caramel and woody notes inherent in Manuka honey combine with the nutty fragrance released by roasted nuts such as almonds and macadamias, creating a rich and layered composite flavor. Paired with classic flavors like truffle and sea salt, this blend caters to a variety of consumption preferences. Moreover, Bestore employs a double-roasting process, replacing traditional high-temperature methods with non-fried, low-temperature roasting. This technique not only preserves the original nutrients of the nuts but also enhances their crispness, relieving consumers of any greasy aftertaste.

To ensure optimal freshness and flavor preservation, Bestore employs the industry's advanced four-layer freshnesslocking technology. By combining systematic physical barriers with chemical protection, it provides a dual safeguard against oxygen and moisture, achieving sealing performance twice as effective as national standards. From raw material selection and process refinement to freshness-locking technology, this fourlayer protection creates a closed-loop system that guarantees consumers can enjoy the crispy texture—just like freshly roasted-and the distinctive flavor of Manuka honey immediately upon opening the can.



#### INDUSTRY CHAIN PACKAGING MATERIALS

# Polyolefin Monomaterial Packaging Pouches: Pioneering Environmental Protection, Responsibility, and Industry Transformation

#### ——Hangzhou HaoMuSi Food Co., Ltd.

Nowadays, as the packaging industry flourishes, the drawbacks of traditional composite material packaging bags have become increasingly apparent. In contrast, polyolefin single-material packaging bags, with their distinct advantages, offer new development prospects and transformative opportunities for the industry.

# The Dilemma of Traditional Packaging and the Solution Offered by Single-Material Packaging

For a long time, in the pursuit of versatile performance—such as excellent print quality, outstanding barrier properties, and reliable heat-sealing capabilities most packaging bags have been made from composites of multiple different materials. While this composite approach enhances packaging performance, it poses significant challenges for recycling and reuse. Once discarded, composite material packaging bags are difficult to sort and recycle effectively due to their complex material composition; as a result, most are disposed of through incineration. This not only leads to substantial resource waste but also causes severe environmental pollution, making it a critical issue that the packaging industry must address.

Against this backdrop, Bestore initiated the development of polyolefin single-material flexible packaging in 2022. This packaging primarily uses polypropylene (PP) and polyethylene (PE), which together constitute over 90% of the material, effectively achieving material unification. This innovative design has successfully addressed the recycling challenges associated with traditional packaging.

#### Pioneer in Environmental Protection: Material Properties

#### and Environmental Benefits

Polyolefin single-material packaging bags demonstrate excellent environmental benefits. The use of a single material simplifies and optimizes the recycling process, significantly reducing resource waste. Compared to traditional composite packaging, these bags eliminate the need for complex separation procedures, thereby lowering recycling costs and enhancing recycling efficiency.







USA • MEXICO • ARGENTINA • SOUTH AFRICA

Speaker: Sally Arn

(分享内容及数据仅供参考)

#### **Pecan Production Overview**

碧根果产量概览



全球碧根果产量

Overview of total global production, including topproducing countries



#### Global Pecan Production Top Pecan Producing Countries

主要碧根果生产国

Highlights the leading pecan-producing nations: USA, Mexico, South Africa, and others



#### **Production Trends**

产量趋势

Analysis of trends and changes in pecan output across major producing regions



#### **Regional Dynamics**

区域动态变化

Discussion of unique factors influencing production across different geographic areas

This slide provides an overview of global pecan production, helping to understand the key players and trends shaping the industry.

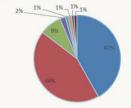
#### WORLD PECAN PRODUCTION (MT, INSHELL BASIS)

全球碧根果产量 (带壳吨数)

	2023	2024 (Est.)
USA	153,375	135,450
MEXICO	157,904	142,500
SOUTH AFRICA	23,018	37,157
CHINA	6,639	4,385
ARGENTINA	3,307	3,079
BRAZIL	6,825	3,206
AUSTRALIA	2,646	3,307
OTHERS	3,968	4,189
TOTAL	357,682	333,273



2023-2024 Pecan Production (MT) Inshell Basis



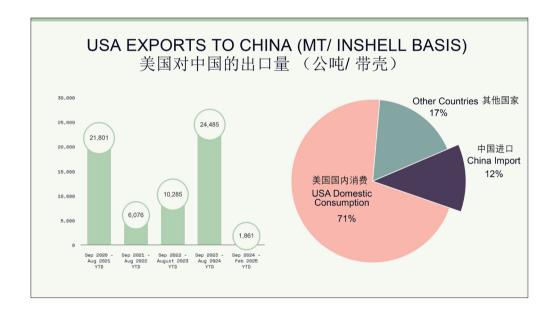
■USA ■ MEXICO ■ South Africa ■ China ■ Argentina ■ Brazil ■ Autralia ■ Others

#### USA PRODUCTION BY STATE AND CONSUMPTION

美国各州产量与消费情况

	2023	2024
Arizona	21,150	18,500
Georgia	54,000	49,500
New Mexico	53,750	45,500
Oklahoma	9,075	7,400
Texas	15,400	14,550
Total	153,375	135,450

	Sep 2022 – Aug 2023	Sep 2023 – Aug 2024
USA Export	Tons	Tons
Total Export (Kernel)	16,257	17,359
Total Export (Inshell)	11,161	25,732
Total Export (Kernel + Inshell) (Inshell Basis)	43,674	60,451
USA Domestic	Tons	Tons
	10115	ions
Total Domestic Kernel Consumption	66,745	65,871
Total Domestic Kernel Consumption  Total Domestic Inshell Consumption		10110
· · · · · · · · · · · · · · · · · · ·	66,745	65,871
Total Domestic Inshell Consumption  Total USA Consumption	66,745 26,878	65,871 17,210



#### IMPACT OF HURRICANE HELENE ON GEORGIA PECANS

海伦飓风对乔治亚州碧根果的影响



Reduced Crop Yield - 减产情况 Loss of 15,000–18,000 tons

Older Orchards Worst Hit - 老果园受灾最严重 They experienced the greatest losses



Long Recovery Period – 恢复期较长 Recovery may take 8–10 years

Key Insights - 见解

Hurricane Helene significantly impacted Georgia's pecan production

#### MOST COMMON QUESTIONS ABOUT MEXICO PECAN

关于墨西哥碧根果的常见问题



How many acres of pecan trees are planted in Mexico?
 墨西哥种植了多少英亩碧根果树



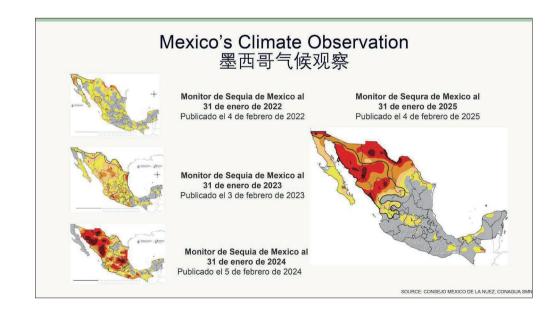
• What is Mexico's projected pecan crop size for 2025? 墨西哥2025年的碧根果产量预计是多少

#### PECAN GROWING REGIONS IN MEXICO

墨西哥碧根果产区

Pecan Region	Has
Chihuahua	102,520
Sonora	25,000
Coahuila	24,000
Durango	10,000
Others	5,000
Total	166,520

Mexico is the second-largest pecan producer globally, with significant growth in pecan production in recent years. The primary pecan producing regions in Mexico are Chihuahua and Sonora.



70,000 HAS 30,000 HAS

## La Boquilla Irrigation Dam 拉博基拉灌溉大坝(水库) District 05 Pecan Planted

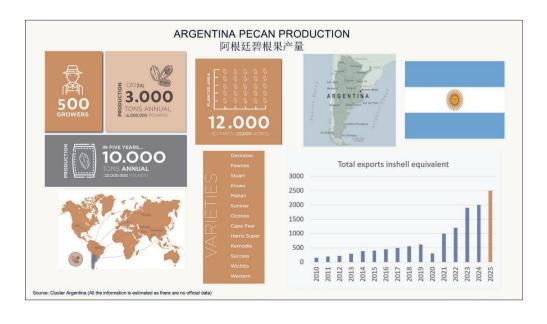
- MEXICO is experiencing the worst drought in the last 35 years
- Irrigation District 05 in Chihuahua will not irrigate in 2025 unless there is abundant rainfall in early summer. Many of these orchards don't have wells. Orchards in District 05 without wells will suffer severe damage in 2025 and beyond.
- Orchards without sufficient well water will produce lower volumes and may yield poor quality in 2025, leading to a reduced return crop in 2026.

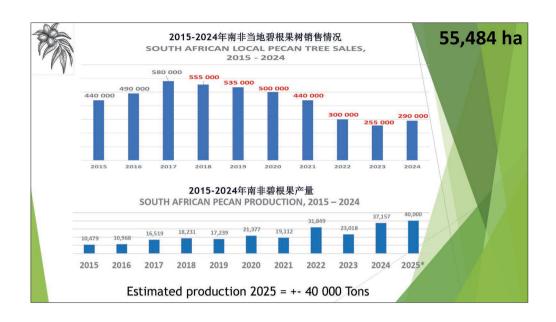
# MEXICO'S PROJECTED PECAN CROPS 墨西哥产量预计 Chihuahua may lose 20,000–30,000 tons in 2025 crop due to drought Sonora is expected to have a good "on" year 157,904 2024 142,500 Pecan Tress in Chihuahua Pecan Trees in Chihuahua without sufficient water













#### 2025 Harvest 收成

- Mother nature was kind to our growing areas, with no issues to our crop
- Harvest is looking extremely good, with excellent filled Wichita and Choctaw
- ▶ Rising input cost adding pressure to industry
- ► Ensuring sustainable pecan prices for all roll players
- Product development is important for stimulating consumption in China



#### INDUSTRY CHAIN PLANT

# Fujian Province has achieved significant breakthroughs in peanut breeding

From July 31 to August 1, Fujian Province hosted its inaugural event combining an on-site concentrated display of high-quality peanut varieties, taste quality evaluations, and a seminar on the high-quality development of the peanut industry. At the provincial-level core demonstration site for new peanut varieties in Pingtan, participants observed mechanized peanut harvesting and selected five peanut varieties with excellent overall field performance: Quanhonghua 1, Quanhua 24, Quanhua 27, Mintianhua 171, and Quanhua 557. Through on-site evaluations, the event also identified ten peanut varieties with outstanding taste quality, five of which were developed by Fujian's scientific research institutions—Quanhua 27, Fuhonghua 21, Fuhua 0947, Puhua 60, and Longhonghua 2. At the seminar held in Fuzhou, experts including Zhang Xinyou, Academician of the Chinese Academy of Engineering and Chief Scientist of the National Peanut Industry Technology System, delivered specialized academic presentations focused on the theme of high-quality development in the peanut industry.

Peanuts are the third-largest grain and oil crop in Fujian Province, with an annual planting area exceeding 1 million mu (approximately 66,700 hectares). In recent years, Fujian has consistently promoted the development of the peanut industry by allocating special funds each year to support key research

on peanut germplasm, as well as variety breeding, testing, demonstration, and promotion.

The reporter learned that Fujian has made significant advancements in the peanut seed industry. The province has introduced and collected over 300 peanut germplasm resources and developed a series of superior new germplasms characterized by high oleic acid content, high protein levels, aflatoxin resistance, and low calcium tolerance through mutation and radiation techniques. Led by Fujian Agriculture and Forestry University, the complex genome structure of tetraploid cultivated peanuts has been decoded, providing new parental resources and breeding technologies for peanut genetic improvement.

In the field of new variety breeding, Fujian has successfully developed numerous high-quality, high-yield, disease-resistant, and specialty peanut varieties. Thirty peanut varieties have been nationally registered as non-major agricultural crops. Significant progress has been made in breeding high-protein, aflatoxin-resistant, and high-oleic acid peanut varieties. Notably, the peanut research teams from the Institute of Crop Science at the Fujian Academy of Agricultural Sciences and its Quanzhou Branch have developed Kanghuang 1, China's first peanut variety resistant to aflatoxin infection.



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#### **Argentine Government Announces Reduction** in Export Withholding Tax on Select Agri**cultural Products**

Argentine President Milei recently announced that, to stimulate the development of the agricultural economy and promote production growth, Argentina will permanently reduce export withholding taxes on selected agricultural products.

On the 26th, during the opening ceremony of Argentina's 137th International Livestock, Agriculture, and Industry Exhibition, Milei announced a permanent reduction in export withholding taxes on agricultural products, including beef, poultry, corn, sorghum, sunflower seeds, soybeans, and their by-products. The adjustments include reducing the tax rate for beef and poultry from 6.75% to 5%; for corn and sorghum, from 12% to 9.5%; for sunflower seeds, from 7.5% to 5.5%; for soybeans, from 33% to 26%; and for soybean by-products, from 31% to 24.5%.

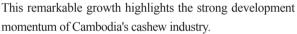
Some Argentine economists believe that the fiscal revenue shortfall caused by the reduction in export withholding taxes will be offset by increases in other taxes. Additionally, the overall value of agricultural output is expected to grow as a result of the tax cut.

Local media analysis suggests that this measure represents a new step by the Argentine government toward gradually eliminating export taxes. However, it remains difficult to accurately assess the specific impact of this policy on the country's fiscal revenue and agricultural output.



#### **Cambodia's Cashew** Export Value Surpasses \$750 Million in the First **Half of 2025**

A recent report released by Cambodia's Ministry of Commerce shows that in the first half of this year, Cambodia's cashew export value reached 753 million US dollars, representing a year-onyear increase of 56.67% compared to 480 million US



The Cambodian government is actively encouraging both domestic and foreign investment in the deep processing of cashews. This initiative not only aligns with the increasing trend in raw cashew exports but also demonstrates the government's strong commitment to agricultural development and enhancing value addition.

The Cambodia Cashew Association (CAC) has recently engaged with investors from China, India, and Singapore regarding the "Cashew Industry Park (CIP)" project. This initiative is a key strategic effort by the Cambodian government to develop the country into a regional hub for cashew processing and export.

Suy Kokthean, Vice President of the Cambodia Cashew Association, told the media that Cambodia is currently the world's second-largest cashew producer and is expected to become the leading producer in the near future. He emphasized that with high-quality cashews and the government's favorable policies, investors will have significant advantages in expanding their businesses in Cambodia.

Notably, Cambodia's national cashew cultivation area has reached 580,000 hectares, ranking third in the world. The main producing regions include Kampong Thom Province (140,000 hectares), Kratie Province (100,000 hectares), and Ratanakiri Province (90,000 hectares).

#### US Almond Output Likely to Increase by 10%, Reshaping the Global Export Landscape

According to a report by German media outlet Mundus Agri, the latest 2025 almond output forecast released by the USDA National Agricultural Statistics Service (NASS) has been increased by 7% compared to the data published in May. However, industry insiders consider this forecast overly optimistic. Since the start of the 2024/25 season, U.S. almond export volumes have declined slightly year-on-year; nevertheless, India has surpassed China and other countries to become the largest overseas market.

The market initially anticipated that the official output forecast would provide clearer guidance; however, the latest data has increased market uncertainty. The objective 2025 forecast released by NASS in July indicates that almond output is expected to reach 3 billion pounds (approximately 1.361 million metric tons), which is about 7% higher than the subjective forecast of 2.8 billion pounds (1.27 million metric tons) made by experts in May. This suggests that the 2025 output will be the second-highest on record, surpassed only by the 2020/21 season, representing an increase of nearly 10% compared to last year.

Nevertheless, experts from Blue Diamond Almonds point out that many practitioners consider this forecast overly optimistic. Their reasons are as follows: the expansion of new planting areas has slowed, and growers' profitability has declined, resulting in reduced efforts to increase output and even instances of neglected management in some almond orchards. Consequently, the actual planting area may differ significantly from the forecast.

It is estimated that ending stocks for the 2024/25 season will be less than 250,000 metric tons. If the new season's crop output meets expectations, the U.S. almond market supply for the 2025/26 season will exceed 1.61 million metric tons, compared to 1.434 million metric tons in the current season. Currently, the contracted volume of almond kernels for the new season's crop is approximately 50,559 metric tons.



#### Russia's Sunflower Seed Production for 2025/26 Is Projected to Reach an All-Time High

The U.S. Department of Agriculture (USDA) released its Global Agricultural Production Report in July, projecting Russia's sunflower seed production for the 2025/26 marketing year to reach a record 18 million metric tons.



This estimate is 3% higher than the previous month's forecast, 7% above last year's production, and 14% greater than the five-year average yield. According to data from Russia's Ministry of Agriculture, the country's sunflower seed planting area will expand to a record size, and the yield per hectare is also expected to surpass that of the previous year.

The report indicates that Russia's sunflower seed yield per hectare for 2025/26 is expected to be 1.80 tons, which is 1% lower than the previous month's estimate, 2% higher than the previous year, and 5% above the five-year average yield.

The projected harvest area for sunflower seeds is expected to reach a record 10 million hectares, which is 4% higher than last month's estimate, 4% greater than the previous year, and 9% above the five-year average.

As of June 27, the sunflower seed planting area had reached 10.5 million hectares, significantly exceeding the 9.4 million hectares recorded during the same period last year. The sunflower seed planting area reported by Russia's Ministry of Agriculture is 800,000 hectares greater than the initial planting intentions.

Adverse weather conditions in key grain-producing regions of Russia delayed spring grain sowing, ultimately resulting in a planted area smaller than initially intended.

In addition, the reduced profit expectations for grain cultivation in Russia have prompted farmers to convert some farmland to oilseed crops.

Currently, the overall weather conditions in Russia's major sunflower seed-producing regions are favorable, supporting expectations of a year-on-year increase in yield per hectare.

## **Tariff Reductions Boost South African Pecans' Popularity Among Chinese Traders**

In recent years, leveraging its favorable natural conditions and well-developed industrial chain, South Africa has successfully surpassed the United States to become China's largest supplier of pecans. This shift is attributed not only to South Africa's unique climatic advantages and the continuous expansion of its planting area but also to the increasingly close economic and trade cooperation between China and South Africa. According to data from the South African Pecan Nut Producers Association, the South African pecan industry set two new records in 2024: total output reached an all-time high of 37,157 metric tons, and the export volume of in-shell pecans also hit a record 33,708 metric tons.

When discussing the 2025 production season, Mr. Cobus van Rensburg, Managing Director of the South African Pecan Nut Producers Association, shared the latest official forecast in an interview with Global Market Information on Nuts and Dried Fruits. As the harvest season progresses, the South African pecan industry continues to maintain strong growth momentum. To date, 19,517 metric tons of pecans have been harvested, and total output for this season is expected to reach a new high, ranging from 40,000 to 45,000 metric tons. Thanks to strict quality control throughout the entire process, the overall quality of this year's pecans is excellent. Market feedback has confirmed



this: sales have far exceeded expectations, inventory turnover has significantly improved, and both new and existing customers have demonstrated strong purchasing intent. So far, 65% of the output has been pre-ordered.

Looking ahead, Mr. Cobus van Rensburg specifically noted that following the official implementation of the zero-tariff policy, demand for South African pecans in the Chinese market is expected to increase significantly. This policy will not only create new growth opportunities for the industry and attract more investment but also further expand the potential for long-term trade cooperation between China and South Africa.

# Chilean Walnut Exports Experience Double-Digit Growth but Face Challenges in China, the US, and Indian Markets



#### Chile's Walnut Export Performance

In-shell walnut exports rose by 20% during the first quarter, with shipments to Turkey soaring by 69%.

Walnut kernel export

volume increased by 35% in the first three months, with exports to Germany tripling compared to the previous period exports to India declined by 38%.

#### **Global Market Dynamics**

In the US, walnut export volume in June decreased by 25%, with a decline of 35.3% for the entire production season.

China has lost one-third of its walnut production due to labor shortages.

India imposes a 100% tariff on U.S. walnuts, which may be reduced to 30%.

California: The estimated walnut production for the upcoming season is between 590,000 and 635,000 metric tons, compared to 543,000 metric tons last year.

## US Pistachio Production to Reach Record High, While Exports to China Plunge 54.5%!

According to a report by the German media outlet Mundus Agri, U.S. pistachio production for the 2025/26 marketing season is projected to reach a new all-time high of 726,400 metric tons. However, the export outlook remains pessimistic: since the beginning of this marketing season, total export volume has declined by 24.2% year-on-year, with exports to China in June dropping sharply by 54.5%.

#### U.S. Expected to Experience Record Harvest

A report from AgWest indicates that the 2025 U.S. pistachio crop is currently in excellent growing condition. Data released by the International Nut and Dried Fruit Council (INC) in May also shows that U.S. production this year is very likely to exceed last year's output. According to the INC's forecast, U.S. in-shell pistachio production in the 2025/26 marketing season will reach 726,400 metric tons, representing a significant 44% increase from the previous season and setting a new historical record. Production is expected to continue rising over the next few years.

#### Exports to China Plunge by 54.5% in June

U.S. pistachio exports have declined sharply in the 2024/25

marketing season. The primary cause is a 47.3% drop in exports to China—the largest buyer—down to only 69,215 metric tons. Exports to India have also decreased slightly. Currently, the U.S. is launching marketing campaigns in these two countries to revive purchasing interest. In contrast, exports to Vietnam increased by 50% this season, reaching 20,913 metric tons. Germany has become the second-largest buyer of U.S. pistachios, importing 39,153 metric tons. Since the start of this marketing season, total U.S. pistachio exports (in-shell and shelled) have totaled 286,619 metric tons, a 24.2% year-on-year decrease; domestic deliveries stood at 91,129 metric tons, a 5.7% year-on-year decline.

U.S. pistachio exports experienced a slight recovery in June. Exports to Germany reached 4,480 metric tons that month, marking a substantial 69.2% year-on-year increase and making Germany the most important export market. This was followed by India, which saw a 61.2% increase to 2,313 metric tons, and China, which experienced a 54.5% decrease to 2,048 metric tons. The total U.S. pistachio export volume in June was 24,279 metric tons, representing a 6% increase compared to the same period in 2024.



### Walnuts Offer Five Major Nutritional Benefits for All Ages

The five key nutritional advantages of walnuts are as follows:

#### 1. An Abundant Source of High-Quality Fats

Each 100 grams of walnuts contains 65 grams of fat, 90% of which are health-beneficial unsaturated fatty acids. Notably, walnuts are particularly rich in alpha-linolenic acid—an omega-3 fatty acid that provides significant benefits to the cardiovascular and cerebrovascular systems.

#### 2. A Key Source of Plant-Based Protein

Walnuts contain up to 15% protein and provide all eight essential amino acids required by the human body. They are an excellent protein supplement for vegetarians.

#### 3. A Concentrated Source of Trace Elements

Walnuts are rich in minerals such as magnesium, zinc, copper, and manganese. Notably, their magnesium content stands out: 30 grams of walnuts can provide 20% of the daily magnesium requirement for the human body.

#### 4. A Rich Source of Antioxidants

Among common nuts, walnuts rank high in antioxidant content, primarily due to their polyphenols, vitamin E, and melatonin.

#### 5. A Sufficient Source of Dietary Fiber

Each 100 grams of walnuts contains 6.7 grams of dietary fiber, which not only promotes a feeling of fullness but also supports intestinal health.



#### **NUTRITION AND HEALTH**





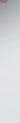
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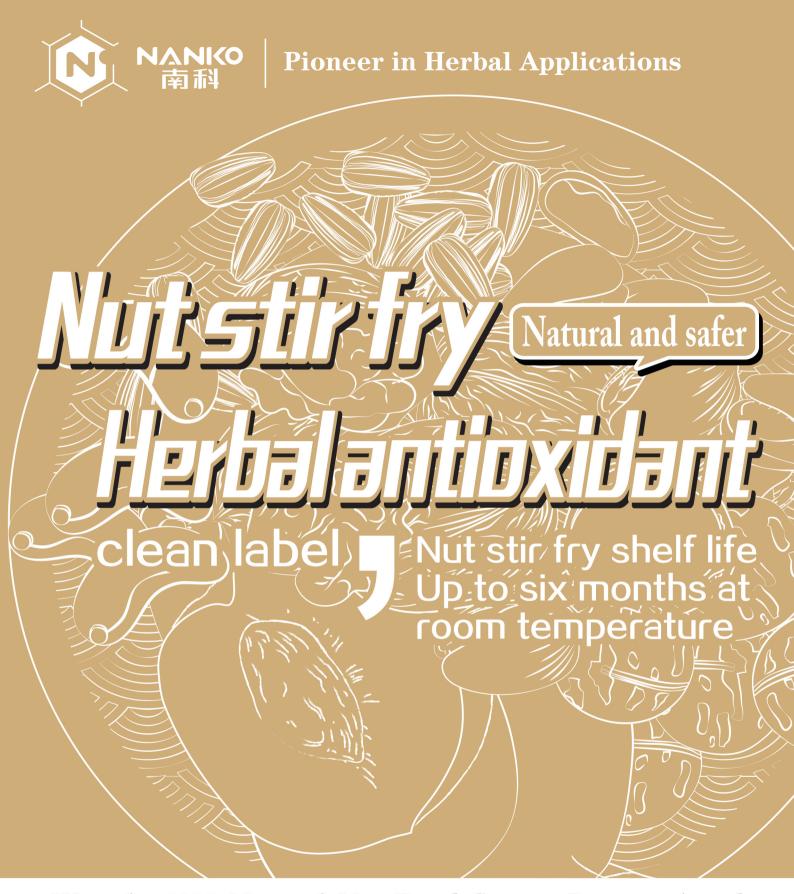












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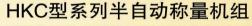
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